

Benefits and barriers to cross industry work

DNS | 11 October 2022



A black and white photograph of an offshore oil rig, the 'VOYAGEUR SPIRIT', moored in a calm body of water. The rig is a large, complex structure with multiple decks and a prominent crane. In the background, steep, rugged mountains rise from the water's edge under a cloudy sky. The overall scene is industrial yet serene.

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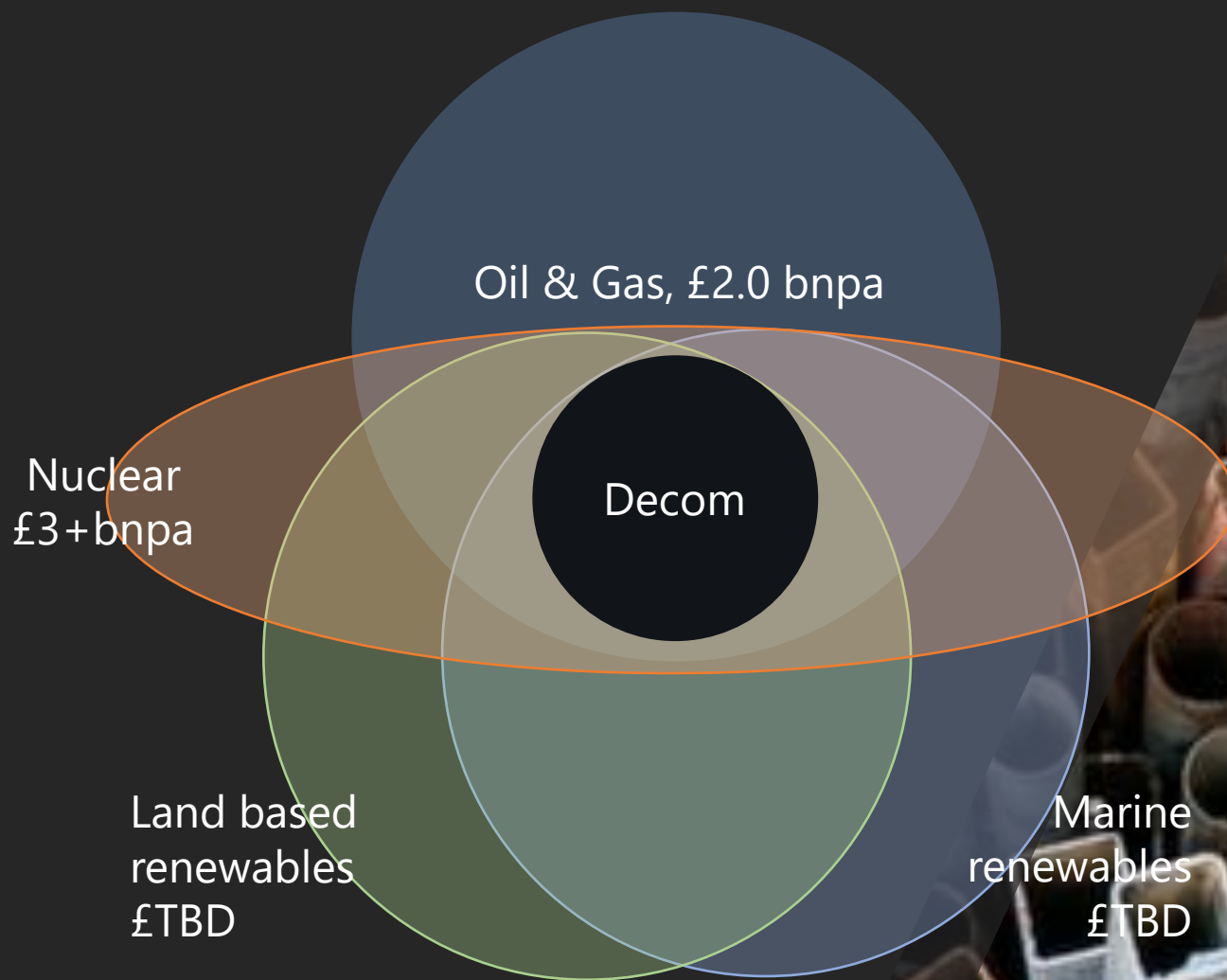
Independent trade association
Late life and decom SME's
O&G, nuclear & renewables
200+ members
Est 2009

DNS | Leadership



Small Executive
Team, Aberdeen
based

What's not to like?



Cross sector potential exists

Benefits

Clear **size of combined market**

Potential **efficiencies of scale and repeatability**

Hazardous vs non-hazardous volumes

Cross over of **technology** and **environments**

Significant focus on **HSE** and **project controls**

Opportunity attracts attention

- Capital, skills and (high value) jobs



Gamechangers | Whitehaven



Engaged, passionate community

- Enthused, niche, specialist, engineered

October 2022

Decom Live | Great Yarmouth



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Observations: barriers

Niche, but common **language(s)**?

- Technical specifications
- Commercial norms (e.g. LOGIC)

Geographical **locations**

- Site and fleet focus for nuclear
- Regional focus for O&G

Vendor **prequalification**

- FPAL, SEQUAL and other

Perception – get out there and mingle

DNS & NDA will work this topic

- Overcome perception, identify challenges





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Thank You

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