Nuclear Industry Association

LMS

Sector Diversity

Intelligent Lifting Products

Company Profile

Based in Aberdeen, Scotland, LMS (Load Monitoring Systems) specialise in the design, manufacturing, sales and rental of Intelligent Load Measurement / Monitoring products and Services used in a wide range of industry sectors, globally.

Core Manufactured Products

Line Tensiometer

Tension Load Cells

Load Shackles

Compression Cell

Handheld Displays

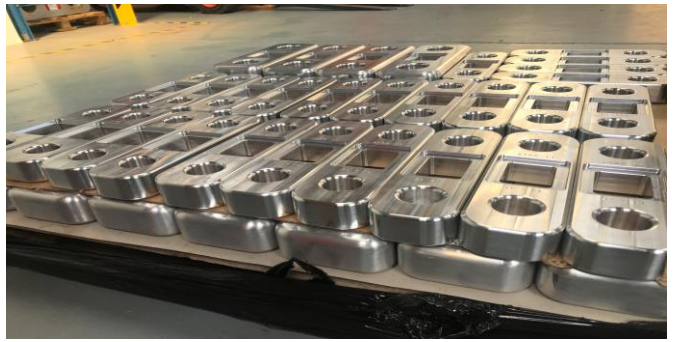
Data Logging

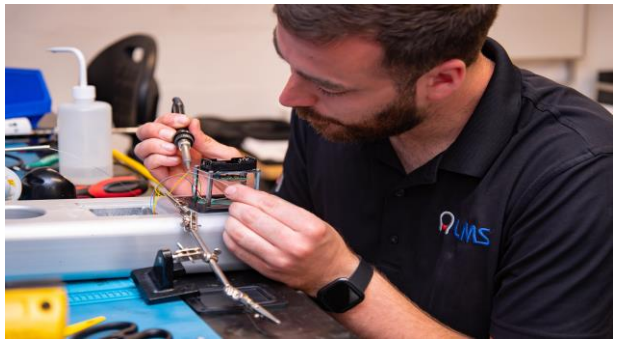
Pad Eye Tester

Crane Safety Instrumentation

LMS Network
T24 Wireless Telemetry

Aberdeen Production Facility



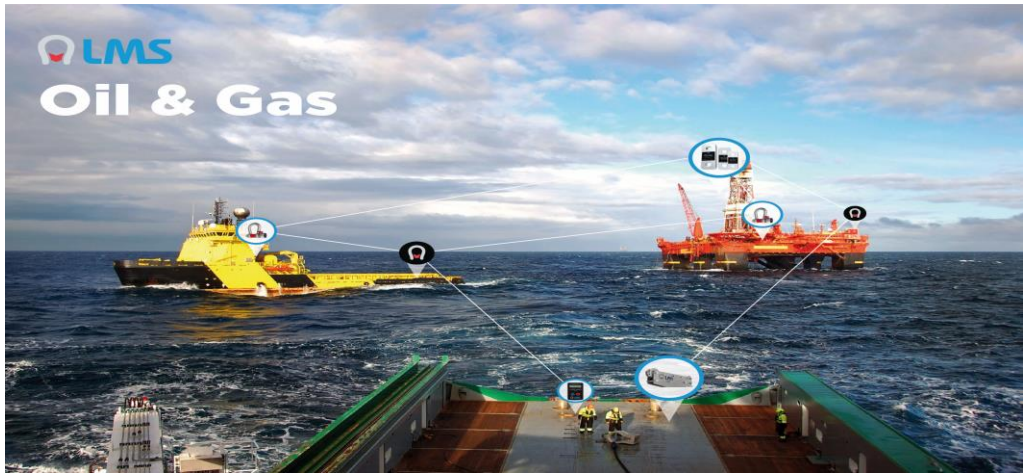


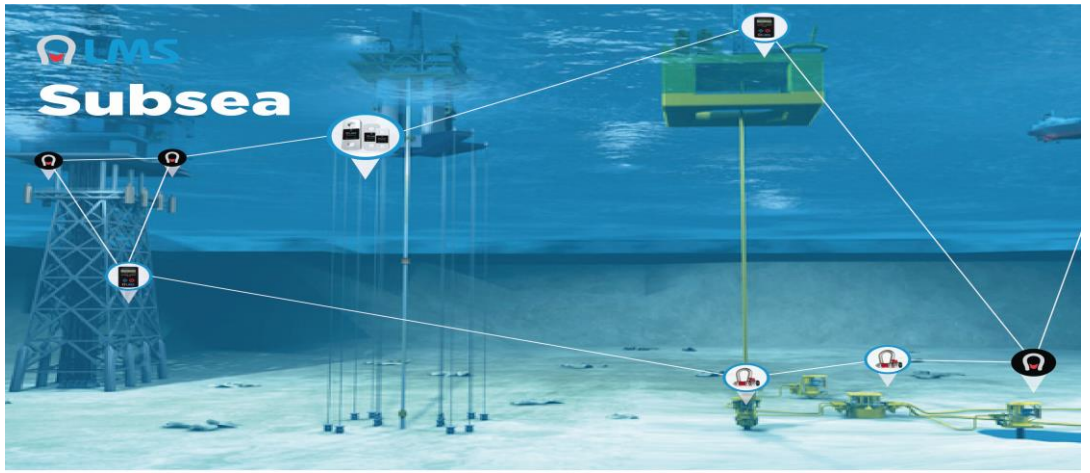
Testing & Calibration Facility

500 Tonne Horizontal Tension & Compression

100 Tonne Vertical Tension & Compression

Core Market Sectors





Oil & Gas | Subsea | Decommissioning | Construction

Diverse Market Sectors

Renewables | Entertainment | Aquaculture | Nuclear

Cross Sector Lessons

- Learn and understand the new sector & any unique requirements.
- Attend sector specific trade Shows, exhibitions, networking events
- Have discussions with companies & suppliers already operating in the new sector.
- Target areas where your products & services can add value.
- Create sector specific marketing material & use sectors specific media mediums to promote products & services.
- Highlight the experience & knowledge you have gained from other sectors.
- Explain why previous cross sector collaborations have been successful.
- Be bold, however be respectful & take time to understand what makes a sector.

Tick ✔

LMS