

Introduction – Susan Lussem, Chief Supply Chain Officer

It is amazing how time flies and we are just three months before the end of this year! I hope you had some time to relax with your friends and families and be prepared for a winter that, as it seems, will keep all of us quite busy.

For these first months of autumn, we are preparing and sharing with you an intensive interaction plan, aiming to provide information for a wide range of upcoming procurements. Moreover, we are preparing for the first time, two full-days sessions, one in Cumbria and another in Manchester, to offer the one version of the truth to our supply chain in regard to our tender processes. I am very grateful that subject matter experts involved in a tender process will happily offer their time.

Our Overarching Acquisition Strategy 2040 (OAS 2040) provides long-term strategic direction to the procurement of goods and services from the supply chain. It enables supply chain capabilities to be secured, resilience and flexibility to be built and business needs to be grouped in line with market capability. We acknowledge the importance to make our supply chain more aware of our overarching acquisition strategy and you will see a more frequent sharing of information through different channels, such as this monthly Bulletin, the upcoming SME Forum, as indicative cases.

Of course, our Risk and Strategy team keep monitoring inflation impact and any other parameters that may impact our mission in order to ensure that we take proactive measures and mitigate any challenging situations.

I am very much looking forward to meeting you during the upcoming sessions.

I hope that you will seize the opportunity to have first-hand discussions with my team and our colleagues outside the supply chain directorate to support you with the right level of information.

SME Agenda – Eirini Etoimou, Head of Supply Chain Development, SRM, Sustainability

I've been communicating with you through this bulletin and other channels for over a year now. So, this is a great opportunity to share with you some thoughts from this journey.

Soon after I joined Sellafield, it became clear from your feedback and my colleagues' comments that our attention should be on improving the supply chain experience.

It was also evident our interaction should be based on constructive dialogue and being open to challenges and opportunities.

Through this process, we collectively realised there was too much ambiguity and inconsistency in the information shared with our supply chain from different sources outside Sellafield. As a result, I'm pleased to announce a number of activities designed to promote accurate information and a 'single version of the truth'.

SME forum "*Special Edition*" - October 4, Cumbria

Following a series of separate SME forums and prime contractor workshops, we believe now is the right time to involve both parties in one discussion. We're aiming for an open dialogue to identify opportunities to communicate and work better together. Representatives from the SME community and some of Sellafield's prime contractors will join the forum.

My colleagues will share updates on our Overarching Acquisition Strategy (OAS) and representatives from upcoming major procurements such as DNWP, IDP, and PPP will also be with us during the day. We're expecting a full agenda including presentations from Sellafield Ltd's Head of Robotics and Artificial Intelligence, and Head of Quality Assurance among others.

Bidding for Sellafield "*Uncensored*" – November 3, Cumbria & November 10, Manchester

These sessions will explore tender processes at Sellafield. They are designed to provide a single version of the truth and develop understanding of the supplier journey.

We're running the sessions in two different locations to make them accessible to as many people as possible.

The sessions will cover topics including the development of the supply chain, the market engagement strategy, the procurement schedule, tender questions, evaluation, sustainability (socio-economic & environmental), technical assessment, and our supplier relationship management.

Attendees can raise questions and discuss issues directly with subject matter experts. There will also be opportunities to meet representatives from our OAS team, category teams, and PPP, to discuss upcoming procurement opportunities.

Invitation links and additional information will be shared soon.

Focus on Major Projects

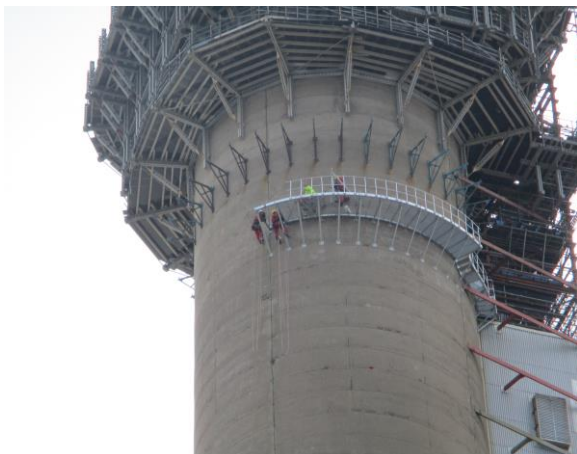
The ADAPT Joint Venture, made up of partners Orano, Doosan Babcock and Atkins, has been delivering projects within Lot 1 of the Decommissioning Delivery Partnership (DDP) framework since 2016.

ADAPT recently reached the milestone of engagement on over 100 projects through DDP. These projects have ranged in size and complexity, from the provision of support services through to development and delivery of complex engineering solutions.

The most iconic of these being the demolition of the Pile 1 chimney with removal of the filter gallery, and more recently the diffuser section, of the Pile 1 chimney, removing a significant Site risk. In addition, ADAPT is engaged on projects to replace the cooling towers at SIXEP, land clearance at Calder, concepts for dealing with the Pile 1 reactor core, remediation in the Redundant Active Handling Facility (RAHF B14), THORP POCO, and others such as provision of waste management services, asset care and maintenance in the Pile 1 area.

To deliver this work ADAPT relies on a number of long-standing relationships with SMEs, with a high percentage of subcontract work (average >70%) being awarded via this route.

Our first approach is typically to engage with organisations within our exiting supply chain where relationships have been developed over many years. We continue to develop our supply chain and in the past, we have used LINC and advertisement via the likes of BECBC to bring opportunities to the attention of the wider supply chain.



SME Spotlight

Steel Dynamics Ltd are the world's first Metal Service Centre to be certified to the Nuclear approval ISO 19443, for supplying products and services important to the Nuclear Sector (ITNS). Our group operates from 7 facilities across the UK with the most modern and wide-ranging processing capabilities available anywhere in Europe.

We provide one touch solutions ensuring best value and best practice are realised utilising our Supply Chain management system Total Service Concept (TSC). TSC guarantees that the minimal amount of material is used to supply our customers components reducing costs as well as improving material sustainability.

We are integrated into many SL supply chains such as 63 Can Racks. With our new facility opening in Workington designed to support The Programme & Project Partners PPP by investing in manufacturing & processing equipment in the area creating a Positive Social Impact. This facility will house inventory to support local supply chain, waterjet, brake press and machining equipment.

Ian Griffiths CEO stated, "It's my sincere belief involving Steel Dynamics at the design stage of your projects will create a meaningful competitive advantage and lowest total acquisition cost"

Our Purpose, "to relentlessly work together to reduce our customers costs enabling UK manufacturing to flourish!"



www.steel-dynamics.co.uk

New contract will support Sellafield facility for decades to come

First contract awarded under the Programme and Project Partners new goods and services agreement.

The first contract awarded as part of the Programme and Project Partners new goods and services agreement will see key connections installed between existing and new facilities at Sellafield.

Ansaldo Nuclear, based in Wolverhampton, has been selected to develop the key 'tie-in' connections that will support the flow of effluent treatment streams between the Sellafield site's existing Site Ion Exchange Effluent Plant (SIXEP) facility and the new SIXEP Continuity Plant being delivered by the Programme and Project Partners at Sellafield.

Together the 2 facilities will act as the 'kidneys' of the Sellafield site filtering out nuclear material before being safely discharged to sea.

Andrea Basso, managing director at Ansaldo Nuclear, said:

Ansaldo is delighted to have been awarded the SIXEP tie-in trials contract. This endorsement by the Programme and Project Partners in our ability to deliver this critical development activity for Sellafield is most welcome.

This work provides another platform for us to continue our successful relationship with Sellafield Ltd and to further develop our Cumbrian presence and supply chain.

Peter Hogg, Programme and Project Partners, Head of Supply Chain added:

I'm delighted that we've been able to award the first contract as part of the goods and services agreement framework to Ansaldo Nuclear.

This framework has been established to enable our projects to make quicker contract awards by removing some elements of a typical procurement exercise. This award proves that the model works, and I look forward to the projects placing more contracts in the near future.

The Programme and Project Partners appointed its first goods and services agreement framework suppliers earlier this year.



Latest win for West Cumbrian firms with Sellafield partnership

An alliance of 2 Workington manufacturing firms has secured 2 contracts worth more than £4 million with the Programme and Project Partners at Sellafield.

The North West Energy Coast Alliance was formed as a collaborative partnership between 2 Workington-based SMEs, McMenon Engineering Services and TIS Cumbria. Now the partnership has been successfully appointed to deliver fabricated and manufactured equipment packages for 2 major projects at Sellafield.

Duncan Elliott, Head of the Programme and Project Partners, said:

It's fantastic to see two local SMEs collaborate, and I'd like to congratulate everyone involved in winning these two contracts on two flagship projects.

The Programme and Project Partners approach is all about collaboration, innovation, transformation and harnessing opportunities, and that's exactly what we're seeing with the partnership between McMenon Engineering Services and TIS Cumbria.

The contract awards follow the North West Energy Coast Alliance being announced as a long-term delivery partner back in January this year.

The Programme and Project Partners approach allows the partnership between Sellafield Ltd, KBR, Jacobs, Morgan Sindall Infrastructure and Doosan to appoint key delivery partners and secure long-term goods and services agreements with suppliers and SMEs to support projects across the programme's 20-year pipeline.

The approach encourages long-term collaboration throughout the supply chain, enhanced project delivery outcomes, and paves the way for greater economic and social impact in the West Cumbria region.

Luke Richardson, Programme and Project Partners Head of Social Impact, added "The combined businesses of McMenon and TIS presents a joint alliance able to deliver the works we need on site but equally brings together two responsible employers who can deliver further impacts because of these latest contract wins".

The alliance will provide process cabinets for the SIXEP Continuity Plant with a total contract value of £3.5 million.





Cumbria Exchange

Cumbria Exchange is a free service that connects community organisations in Copeland & Allerdale with passionate individuals or businesses who want to donate their skills, assets or services to make an impact. It is a brokerage to coordinate and encourage skills-based volunteering in the West Cumbria community.

By supporting each other, businesses and communities can grow. Each contributing in genuine ways for social and economic good.

Get involved if your business would like to:

- Support a group or organisation in the local community
- Share your knowledge, resources and skills
- Offer your employees a different learning/development opportunity; engaging with their local community

Take a look on the website and see if there are any opportunities that you could get involved in. Consider your own career plan and how volunteering could help develop your skills. You can also put a business offer on the website so third sector organisations can connect with you as well as encouraging them to request some support via the website.

Cumbria Exchange will be the main brokerage used to validate volunteering time that companies deliver as part of their social impact commitments and report via the social value portal.

A lot of work has gone into setting up Cumbria Exchange, but we now need businesses to support it to make it a success. Suppliers that have made commitments to the PPP timebank can also use Cumbria Exchange to identify opportunities for your skilled based volunteers.

www.cumbriaexchange.co.uk



West Cumbria Exchange

We connect community organisations in Copeland & Allerdale with passionate individuals or businesses who want to donate their skills, assets or services to make an impact



What is the Overarching Acquisition Strategy (OAS) 2040?

Sellafield Ltd's vision of creating a clean and safe environment for future generations requires the capabilities, capacity, and innovation of the supply chain.

The Overarching Acquisition Strategy 2040 (OAS 2040) provides long-term strategic direction to the procurement of goods and services from the supply chain and was approved by the Sellafield Ltd Board of Directors in summer 2021.

The OAS 2040 enables supply chain capabilities to be secured, resilience and flexibility to be built, and business needs to be grouped in line with market capability.

The OAS spans 2024 to 2040 and will see the replacement of existing delivery vehicles such as Decommissioning Delivery Partnership (DDP), Infrastructure Strategic Alliance (ISA) and Design Services Alliance (DSA) along with the introduction of additional capabilities in order to enable delivery of the breadth of scope across Sellafield.

Anticipated benefits of the OAS 2040 include:

- Improved supply chain performance
- Increased agility where and when it is needed
- Increased value from the role played by Sellafield Ltd
- Enabling the Enterprise Strategy and future change
- Increased resilience to internal and external change

Progress is being made against OAS 2040 with the following OAS 2040 procurements in flight:

- Infrastructure Delivery Partners
- Decommissioning Nuclear Waste Partners
- Industrial Services (Access, Insulation, Asbestos maintenance)

Plans and teams are being established to commence the following procurements in Financial Year 2022/23:

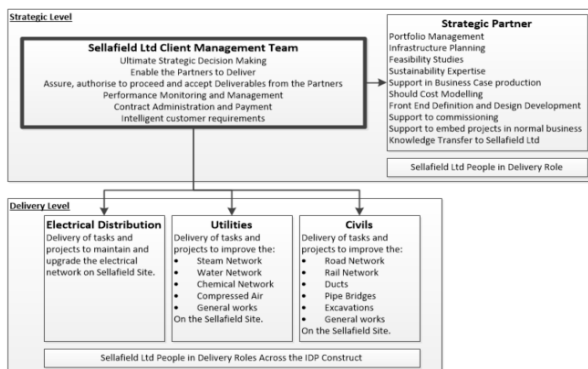
- Site Projects Integrated Delivery
- Industrial Services (Enterprise Maintenance)
- New Technology
- Digital Support Partners
- Design Support Partners
- Security Systems Partners

Plans to deliver remaining elements of OAS 2040 will be shared once developed.

Infrastructure Delivery Partnership (IDP)

The Infrastructure Delivery Partnership (IDP) is the vehicle that will deliver safe, effective, conventional infrastructure projects and asset care tasks that minimise risk to the Sellafield site and realise Enterprise outcomes.

IDP is a 15-year term and a maximum of £3.1bn strategic opportunity. The requirement is for a Strategic Partner and 3 Delivery Partners aligned to scope areas: one partner each for Electrical Distribution, Utilities and Civils. The Strategic Partner will support Sellafield Ltd with portfolio and programme management and front-end engineering through to the definition of a single viable option. The Delivery Partners will take the single viable option and deliver detailed design and implementation handing back to Sellafield Ltd for operation. We want partners to drive strategic outcomes such as sustainability, social value and improving maintenance regimes. Each Partner will actively support Sellafield Ltd in achieving the Small to Medium sized Enterprise (SME) Agenda and Targets.



Sellafield Ltd. will run one competition with four lots. The Competitive Procedure with Negotiation is being used to ensure all parties have an opportunity to clarify key requirements.

IDP – Key Dates (Subject to Government approval)

Event / Stage	Forecast Date *
Virtual Industry Day and Competition Commencement (Selection Stage)	Mid-October 2022
Contract Award	March 2025

Prior Information Notices –Early Market Engagement

Pre-market engagement information issued to date can be found in CTM, our e-procurement system, via the link below under the additional information documents folder:

https://sharedsystems.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=16020&B=SELLAFIELD

Any update on IDP will be issued via CTM and any further PINs will be issued via Find a Tender and CTM.

How to access opportunities in our Supply Chain

We welcome contact from suppliers who are able to help us progress safely, at pace and with added value as detailed in our [strategy](#). Sellafield Ltd follows procurement regulations and publicly competes all direct opportunities.

Our website holds all the information on procurement routes, however you can also check for live contract opportunities via our Complete Tender Management system (CTM). Visit [here](#) and click on 'current tender opportunities' on the left of the home page.

Suppliers can review the latest Procurement Plan schedule which was published in August on the Sellafield Ltd website which lists the procurements that will be tendered in the coming months/years.

If your company is an SME then you can also qualify for LINC with Sellafield Ltd, which is a platform that enables SMEs at a local and national level to collaborate and deliver innovative solutions to the mission at Sellafield.

To qualify please log in to CTM and navigate to **RFQ 10536 - LINC Qualification**.

As well as dealing with Sellafield Ltd directly, there are also opportunities to deal with Sellafield Ltd indirectly via one of our 'prime contractors' - [here](#)

We also use national procurement frameworks through Crown Commercial Services: www.crowncommercial.gov.uk

New Events

Events

SME Forum “Special Edition” – SME’s & Prime Contractors

We are pleased to announce that registration for the next SME Forum is now open. The event will take place on the Tuesday 4th October 2022 at BEC, Westlakes Science & Technology Park Moor Row, Cumbria, CA24 3JZ.

If you are interested in attending this forum, please book your place via this link

[SME Forum “Special Edition” – SME’s & Prime Contractors Tickets, Tue 4 Oct 2022 at 09:00 | Eventbrite](#)